**VEERESH S G**

**Phone No:** +91 9108482602

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**CARRER OBJECTIVE:** Seeking a position of sales Manager where 4 years of sales experience can be put to use to identify sales opportunities through sales activation, people management, relationship development, and networking to improve sales bottom line and increase company revenue.

**Profile:** Senior Territory Sales Manager at Bharti Airtel ltd.

**Summary:**

* A dynamic professional with 4 years of experience in marketing and sales at Bharti Airtel Ltd.
* Very innovative and creative in marketing yielding best results every time.
* An effective communicator with excellent relationship building & interpersonal skills. Strong analytical, problem solving & organizational abilities. Possess a flexible & detail oriented attitude.
* Ability to adopt to fast changing environments and up gradation and integrations to latest trends.
* Handling channel sales team, distributors, first sales executive, retailers and critical customers problems and lead the excellent results in competitive market.

**Work History**

August 2016 - Present:

**SENIOR PREPAID TERRITORY SALES MANAGER AT BHARTI AIRTEL** (August 2016 to present)

**Role description:** Responsible for alignment of my team to achieve the given target. I was also responsible for classification on schemes of distributors and first sale executives. I was innovative in reaching the target every instance.

**Educational qualifications:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Graduation / Post Graduation | Educational Institution | Board/ university | Year of passing | Percentage obtained |
| Master of Business Administration (Marketing and HR) | GM Institute of Technology, Davanagere | Visvesvaraya Technological University, Balagavi | 2016 | 64 |
| Bachelor of Commerce | St Aloysius Degree College, Harihar | Davanagere University | 2014 | 74 |

**Personal traits and strengths:**

* Flexibility
* Work with harmony with co-workers
* Leadership skills
* Learning agility
* Patience
* Strong work ethics

**Extra-curricular activities and volunteer actions:**

* Elected as Student Council President in degree.
* Awarded “Mr. Fresher” in MBA.
* 1st prize in SENTIA national level fest conducted by MITE College Mangalore.
* Awarded the best TSM at Bharti Airtel.
* Qualified 2018 Airtel achievers club project in SINGAPORE and foreign Trip.

**Personal profile:**

**Name:** Veeresh S. G.

**Date of birth:** 17 NOV 1992

**Languages known:** English, Kannada, Hindi.

**Address:** NenapuNilaya vagish nagar kumarapatnam Ranebennur(tq) Haveri(District**).**

Place: Bengaluru VEERESH S G